

# Connecting Cell and Gene Therapies to Patients

Regenerative Medicine UK: Sweden – London delegation

Simon Ellison 13<sup>th</sup> May 2019

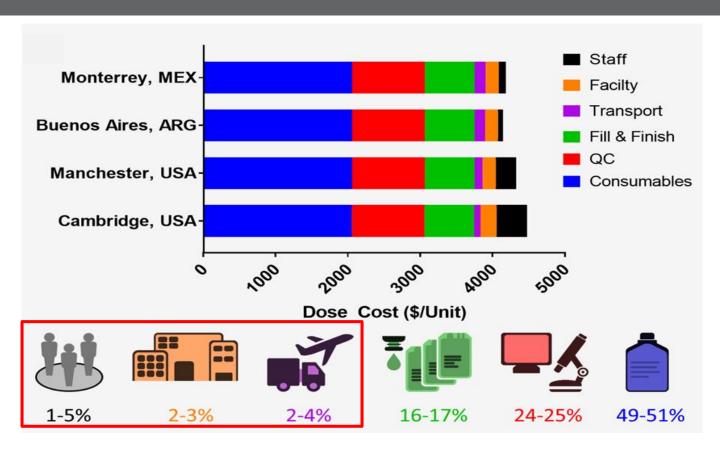






#### How significant is the cost of logistics?

#### Logistics has same cost impact as staff and facility costs!



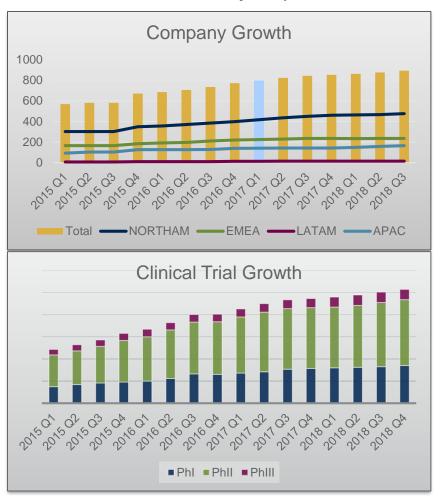


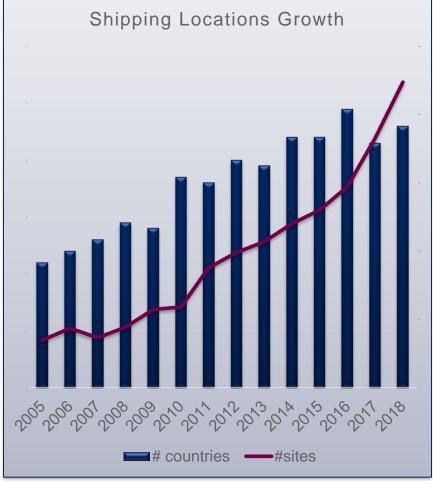


#### World Courier – global capability & understanding

**ARM Quarterly Reports** 

World Courier Internal Data







#### World Courier - Trust and Consistency

### Logistics Platform Developer, managing Time Sensitive / Temperature Critical Shipments for the Advanced Therapy Industry









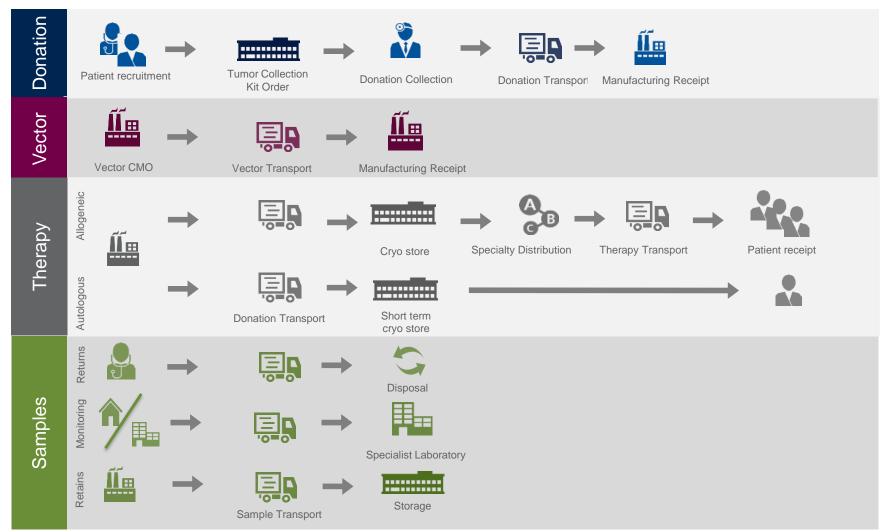








#### World Courier - Advanced Therapy Integrated Support



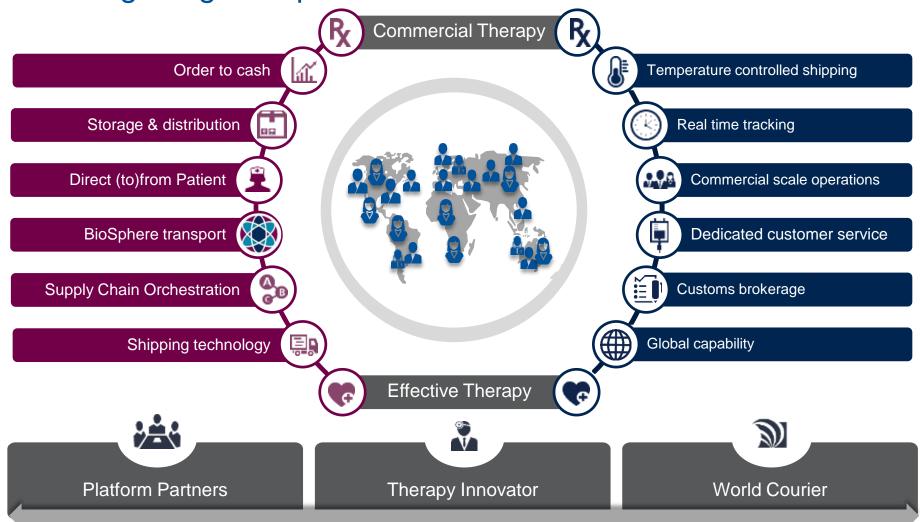


#### World Courier – Managing Logistics





#### Building a logistics platform







#### Logistics Platform in Operation



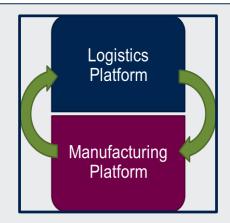
#### **ATTC Collaborator**

- Developing seamless supply chain
- Integrate and apply learnings throughout global network



#### Global LN2 Charging Capability

- 12 charging centres, and capability throughout global network
- Driven by a single quality system and underpinned by established SOPs
- Supporting over 10,000 cryo shipments annually



#### Integrated platform development

(Announced 28th May @ ISCT)

- Relationship with key manufacturing infrastructure organisation
- Support therapy developers in scaling up through clinical into commercial operations
- Integrate Logistics & Manufacturing Platforms





## World Courier's people, operational expertise, and office locations will support the success of your therapy



**Focus on Communication:** Automated updates; 24/7 dedicated Customer Service and Clinical Trial teams; GPS tracking; unparalleled emergency response



**Pro-Active Chain of Custody:** Thorough SOPs and Work Instructions to maintain chain of custody; shipment tracking through systems and GPaS



**Own Office Network:** 98% percent of all activity takes place in countries where we have offices (including pick up, drop off, and transhipments)



Contingency Planning: Pre-arrangements with emergency services (ambulances, local police escorts, helicopter); WC office dry shipper supply



State of the Art Training: Proprietary Training Resource Center and Agent Resource Center; Site training plan



**Scalable Processes:** Training infrastructure; Packaging Management Hubs (PH1); extensive network; Technology (Biostar); Quality Management System



**Preferred Partner:** FCPA compliant; regular local and global audits; constantly investing to support client needs; resourced to overcome any challenge

# AmerisourceBergen<sup>®</sup>

Where knowledge, reach and partnership shape healthcare delivery.